



A BUDGET PROPOSAL FOR THE

Kirkland, WA Project

Presented on June 14, 2011



Executive Summary

We are pleased to present a budget proposal for a Mechanical parking System on the Kirland City Parking Project. We are confident that if given the opportunity, the system we provide and the supporting service behind it will exceed your expectations.

Fourth Generation Machine

We are grateful for the opportunity to present our solution. Klaus Multiparking has been delivering parking system solutions for over 40 years. We offer not only the best parking products in the world, but the best local and national support team to stand behind it. The two high puzzle lift selected for this project is a 4th generation machine that has continuously refined since its introduction in 1988.

Company Overview

Klaus Multiparking has become the world leader in the design and development of parking lifts and automated parking machines. With one of the largest teams of engineers, manufacturing experts, technical writers, and support specialists, and with over 25,000 installations containing over 600,000 parking spaces around the world, we are the largest developer of parking systems in the world. The largest Klaus parking system constructed to date is located in India. The “Mantri Mall” in Bangalore, which was completed in 2009, houses up to 1400 vehicles in a P210 puzzle lift. Klaus Multiparking, Inc has representatives in 65 countries. Locally we have over 130 installations up and down the west coast of the United States with many more on the way.

Ongoing Service

No matter how sophisticated the parking system, it is the ongoing service that will make the system functional and effective. The system is only as good as the organization that supports it. System support should be one of the most significant considerations in your parking equipment purchase. All of our technicians are factory trained, certified and are continually researching the latest technologies, parking solutions and product offerings. Our commitment to our clients is second to none, and we continue to strive for excellence and to always exceed your expectations. Klaus Multiparking understands the importance of automated parking operations, and focuses on minimizing system downtime.

Training

Upon completion of the installation, our systems trainer will train your staff on all of the components of the system. They will understand how the system will function and how to assign and train end users.

Thank you again for this opportunity. We hope that you will choose Klaus Multiparking to assist you in providing the finest quality parking experience on your project.



Cost Estimate

14-Jun-11

Client: Mike Nykreim
Project: Kirkland, WA

Basic Machine with Manual Doors					
Model	Number	Unit Cost	Parking Spaces	Total Cost	Cost per Space
P210/9 wide	1	\$ 280,000	17	\$ 280,000	\$ 16,471
		Total	17	\$ 280,000	\$ 16,471

Possible Extra Items					
Model	Number	Unit Cost	Parking Spaces	Total Cost	Cost per Space
Electric Doors	9	\$ 1,900	17	\$ 17,100	\$ 1,006
Infrared Remote control	17	\$ 800	17	\$ 13,600	\$ 800
		Total	17	\$ 30,700	\$ 1,806

Sales tax included in price

Notes: Price varies based on exchange rate.
 Minimum 120 days lead time needed for manufacturing.
 Klaus Standard Contract Terms apply.
 Payments: 10% on shop drawings, 35% at release for manufacturing, 35% on delivery, 20% on completion.

Includes: Freight, customs, taxes, delivery, manual gates, installation in accordance with factory standards (EN14010). Structural calculations showing UBC compliance, one year warranty.

Excludes: Site preparation, electrical to Klaus control panel, steel tube headers, third party inspections, third party calculations, union work, Davis Bacon.

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