



CITY OF KIRKLAND
Department of Finance & Administration
123 Fifth Avenue, Kirkland, WA 98033 425.587.3100
www.ci.kirkland.wa.us

MEMORANDUM

To: Dave Ramsay, City Manager

From: Tracey Dunlap, Director of Finance and Administration
Barry Scott, Purchasing Agent

Date: July 9, 2009

Subject: REQUEST FOR SOLE SOURCE PURCHASE AUTHORIZATION

RECOMMENDATION:

In accordance with the provisions of KMC 3.85.210, it is recommended that the City Council waive the competitive bidding requirements for the purchase of video detection camera equipment required for the NE 85th Street Corridor Improvements. This purchase would be for a total of \$112,384.23.

BACKGROUND DISCUSSION:

In recent years, the City's traffic signals technicians and traffic engineers have been purchasing video detection cameras and related equipment from Kar-Gor, Inc. of Salem Oregon. This equipment has now become the City's standard. (See accompanying memo from Iris Cabrera and Don Anderson.)

Previous purchases from Kar-Gor for this equipment have been made by using a contract for transportation management equipment that was competitively bid by the Office of State Procurement (OSP). The OSP contract expired on May 1, 2009 and it is not anticipated that a new contract will be awarded before September, 2009. Don Anderson, the project engineer for the NE 85th Street Improvements Project, has informed us that the installation of the video detection equipment must occur prior to the start of the school year due to traffic impacts to local schools.

The price quote provided by Kar-Gor for this order shows that the equipment is being offered for \$5,862.00 less than it would have cost under the expired OSP contract.

As the City has established the equipment sold by Kar-Gor as its standard and we have confirmed that Kar-Gor is the master distributor for this equipment in our region, we believe that this sole source purchase is justified. (A competitive process using the small works roster will be used to determine the contractor that will be installing this equipment and performing some related work.) For future equipment purchases, we are hopeful that Kar-Gor will be one of the suppliers included in the award of the OSP contract for transportation management equipment in September.

cc: Don Anderson, P.E., Project Engineer



CITY OF KIRKLAND
Department of Public Works
123 Fifth Avenue, Kirkland, WA 98033 425.587.3800
www.ci.kirkland.wa.us

MEMORANDUM

To: Barry Scott, Purchasing Agent

From: Iris Cabrera, P.E., P.T.O.E., Transportation Engineer, Traffic & Signal Operations
Don Anderson, P.E., Project Engineer

Date: July 7, 2009

Subject: Video Detection Purchase Needs for NE 85th Street Corridor Improvements
Sole Source Justification Request

RECOMMENDATION:

Public Works staff recommends that Purchasing agree and document Kar-Gor, Inc. out of Salem, Oregon, as the sole source available for necessary video detection cameras, video processor cards, camera mounts, brackets and related, necessary installation equipment and support for the NE 85th Street Corridor projects. The cost, including sales tax, for the above listed items is \$112,384.23.

POLICY IMPLICATIONS & BACKGROUND:

Kirkland traffic signals technicians and traffic engineers have recently made Traficon USA, LLC, provider of video detection cameras, the standard for Intelligent Transportation Systems (ITS) applications on all traffic signal upgrades and new installations in the City of Kirkland. This standard determination is consistent with the city's comprehensive ITS plan for standardization of operations and maintenance, consistency of supply and replenishment, and coordination with future implementations of the ITS plan including computer software integration.

Traficon USA's local representative is Kar-Gor, Inc., out of Salem, Oregon.

cc: Ray Steiger, P.E., Capital Projects Manager
Daryl Grigsby, Public Works Director

RESOLUTION R-4769

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF KIRKLAND APPROVING A WAIVER OF COMPETITIVE BIDDING FOR VIDEO DETECTION CAMERA EQUIPMENT FOR THE NORTHEAST 85TH STREET IMPROVEMENTS PROJECT FROM KAR-GOR, INC. OF SALEM OREGON

WHEREAS, the City Purchasing Agent, after consultation with the City's Project Engineer for the NE 85th Street Improvements Project, has requested the approval of the City Council for sole source purchase of required video detection camera equipment; and

WHEREAS, this purchase would be pursuant to Kirkland Municipal Code Section 3.85.210 and

WHEREAS, the City Council finds that the facts and circumstances presented support the conclusion that such a purchase is clearly and legitimately limited to a single source supply.

NOW, THEREFORE, be it resolved by the City Council of the City of Kirkland as follows:

Section 1. The City Council of the City of Kirkland hereby finds that the purchase of the video detection camera equipment meets the requirements of KMC 3.85.210 for purchase without competitive bid. Kar-Gor, Inc. is the only provider of this equipment to agencies in Washington State.

Passed by majority vote of the Kirkland City Council in open meeting this 21st day of July, 2009.

Signed in authentication thereof this ____ day of July 2009.

MAYOR

Attest:

City Clerk