



CITY OF KIRKLAND

Department of Finance & Administration
 123 Fifth Avenue, Kirkland, WA 98033 425.587.3100
 www.kirklandwa.gov

MEMORANDUM

To: Kurt Triplett, City Manager
From: Barry Scott, Purchasing Agent
Date: June 4, 2015
Subject: REPORT ON PROCUREMENT ACTIVITIES FOR COUNCIL MEETING OF JUNE 16, 2015.

This report is provided to apprise the Council of recent and upcoming procurement activities where the cost is estimated or known to be in excess of \$50,000. The "Process" column on the table indicates the process being used to determine the award of the contract.

The City's major procurement activities initiated since the last report, dated May 20, 2015, are as follows:

	Project	Process	Estimate/Price	Status
1.	Fire Department Aid Unit	Cooperative Purchase	\$220,556.08	Order placed with True North Emergency Equipment of Marysville, WA using HGACBuy contract.
2.	2015 Slurry Seal Project	Invitation for Bids	\$500,000	Advertised on 5/28 with bids due on 6/11
3.	Juanita Creek Stream Bank Stabilization and Retaining Wall Replacement	Invitation for Bids	\$290,000 - \$320,000	Advertised on 6/1 with bids due on 6/15.
4.	Waddell Pedestrian Bridge	Job Order Contract	\$143,056.41	Work Order issued to Saybr Contractors of Tacoma.
5.	License Plate Recognition System	Direct Purchase	\$74,057.02	Competitive process waived by City Manager in accordance with KMC 3.85.210. See attached memo.

Please contact me if you have any questions regarding this report.



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To: Kurt Triplett, City Manager
From: Barry Scott, Purchasing Agent 
Date: June 4, 2015
Subject: REQUEST FOR WAIVER OF COMPETITIVE PROCESS – Genetec AutoVu License Plate Recognition System from PCS Mobile

RECOMMENDATION:

Staff recommends that the competitive process be waived for the purchase of a Genetec AutoVu license plate recognition system from PCS Mobile of Denver, CO.

BACKGROUND DISCUSSION:

As you know, the Police Department is seeking to purchase its second Genetec AutoVu license plate recognition system. When the first system was purchased in 2011, the purchase was made using a GSA Schedule 70 contract that was available for use by local governments. The Genetec AutoVu system that we now require is not currently available on GSA contract.

PCS Mobile has provided the attached letter stating that they are the only distributor for the Genetec AutoVu system in the Pacific Northwest. PCS Mobile is offering the system with the same discounts for hardware and software as would be applied to Genetec AutoVu systems that are on GSA contract.

As quoted, the total cost for the system including sales tax will be \$74,057.03. (The AutoVu system that we purchased in 2011 cost \$80,166.59.)

KMC 3.85.210 provides that the competitive process may be waived by the City Manager for purchases less than \$50,000 when the purchase is legitimately limited to a single source of supply and/or special market conditions apply.

Please contact me or Lt. Mike Murray if you require additional information.

Request Approved Request Denied



Kurt Triplett, City Manager

cc: Captain Bill Hamilton
Lieutenant Mike Murray



mobility solved

June 4, 2015

City of Kirkland
11750 NE 118th Street
Kirkland, WA 98034-7114
Barry L. Scott, C.P.M.
Purchasing Agent
BScott@kirklandwa.gov

RE: Sole Source Letter

Dear Mr. Scott,

Portable Computer Systems dba PCS Mobile submits the following in regards to the City's request:

- PCS Mobile is Genetec's sole Premier Partner, certified mobile integrator installing and supporting Mobile AutoVu LPR in the Western and Pacific Northwestern states
- Pricing provided reflects discounts equal to that if purchased off of GSA or NIPA contracts
- PCS Mobile has experience in deploying and supporting mobile parking LPR systems to include Overtime with Wheel Imaging.

Please let me know if you have any further questions or need additional information.
Thank you for the opportunity,

Kathleen Pakkebie
President
PCS Mobile
kathyp@pcsmobile.com
303-552-3950