



CITY OF KIRKLAND

Department of Finance

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MEMORANDUM

To: Kurt Triplett, City Manager

From: Ray Steiger, Public Works Director
Tim Llewellyn, Fleet Supervisor

Date: March 21, 2010

Subject: Award of Contract – Honda Police Motorcycles

RECOMMENDATION:

It is recommended that the City Council award the contract to purchase four (4) Honda Police Motorcycles to South Bound Honda of Lakewood, WA for the total amount of \$104,087.06, including sales tax.

BACKGROUND AND DISCUSSION:

Three (3) of the Police Traffic motorcycles are replacements for current Hondas which were purchased in 2005 and assigned vehicles numbers: T05-04, T05-05, and T05-06. They exceeded their anticipated useful life of 5 years by an additional 2 years each.

One (1) of the motorcycles is an addition to the Police Traffic fleet due to annexation. This annexation service package was recently approved for purchase in 2012 by the City Manager's Office.

An Invitation for Bids was advertised on March 5th and March 12th in the Seattle Daily Journal of Commerce. The estimated total cost was \$100,000 to \$105,000. South Bound Honda submitted the only bid and it was received on March 20th.

The State solicited bids for Honda police motorcycles in 2009 and South Bound Honda was the only Honda dealer to respond to that solicitation. The State's contract with South Bound Honda expired in 2011 and the State has not chosen to rebid the contract. The price per motorcycle on the bid we received is approximately 3% higher than the 2009 pricing offered to the State (\$23,699.24 v. \$22,999.09 before sales tax).

Cc: Donna Burris, Internal Services Manager
Barry Scott, Purchasing Agent